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FOR IMMEDIATE RELEASE:

December 1, 2004

**Virtual IT, Leveraging Expertise in IT Consulting for Governments,
Wins County and City Contracts**

Roanoke, VA –

Roanoke, Virginia-based Virtual IT, a leader in IT consulting for governments, has recently been awarded contracts with **Campbell County**, the **City of Manassas Park**, and the **City of Radford**.

Campbell County takes a formal approach to IT planning every five years, says County Administrator David Laurrell. What's new this time around? "Today the focus is on networking and wireless technology," he says. "We also look at changing business applications to exploit technology to better serve our citizens." Within this context, Virtual IT was selected to develop a strategic IT plan to provide a high-level road map to address the County's future technology issues. Areas of analysis will include: "in-house" versus purchased software, security assessment, disaster recovery, e-Government, and Voice over IP technology.

In northern Virginia, Virtual IT will be performing a telecommunications assessment for the City of Manassas Park, reviewing existing services and equipment, and identifying cost reduction opportunities for the City's land lines, cellular telephones and pagers. Says Deputy City Manager Mercury Payton, Virtual IT was selected because it "has demonstrated its proficiency in identifying telecommunications needs of many localities throughout the state."

City of Radford Finance Director Scott Pochick is looking to Virtual IT to help come up with the Big Picture. "Due to the organizational structure of local governments, it's difficult for one person to have an overview of the entire, complex system," he says. "Virtual IT will be evaluating our current system and business processes, developing an RFP for new software and accounting packages, and assisting us in the selection of packages. We are relying on Virtual IT's expertise and experience in local government consulting."

Virtual IT is a full-service information technology consultancy, providing high-level strategic and tactical support for businesses, contractors and government agencies. Clients look to us for leadership in the areas of business strategy, IT strategy, and enterprise application integration and development.

Our firm is headquartered in Roanoke, serving southwestern Virginia, with branch offices serving central and northern Virginia. The company was founded in 2000 by veteran IT professionals Juliet Silver and Becky Gibbs. They are pleased to provide clients with high-quality corporate services within a small company setting.

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